

# DISASTERS, CAPITAL, AND PRODUCTIVITY

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# THIS PAPER

Climate changes + Fixed nature of physical capital

Q: How do floods impact plant capital, productivity, and allocative efficiency in the U.S. manufacturing?

Climate changes + Fixed nature of physical capital

Q: How do floods impact plant capital, productivity, and allocative efficiency in the U.S. manufacturing?

- Use administrative micro data in the U.S. manufacturing sector combined with flood records
  - Detailed data on capital adjustment margins (scrapped, sold, investment, new or used, etc.)
- Adopt an event study design from declared flood events
- Document novel findings on flood impacts on plant entry/exit, capital investment, productivity, and aggregate outcomes
- Draw out mechanism through financing access and policy implications

# RECAP: PRODUCTIVITY EFFECTS

Productivity outcomes in post-flood periods:

- Exit ↑ in general, but more for low-TFP plants

Table 2: Plants' 2-year exit likelihood increases after flooding, particularly for lowest performing units

|                               | All plants          | Heterogeneity by pre-flood performance |                     |
|-------------------------------|---------------------|--|---------------------|
|                               |                     | TFP                                    | Value added/hour    |
| 1.Post flood                  | 0.036***<br>(0.005) | 0.049***<br>(0.006)                    | 0.048***<br>(0.006) |
| 1.LowestQuartile              |                     | -0.002<br>(0.007)                      | -0.007<br>(0.009)   |
| 1.Post flood#1.LowestQuartile |                     | 0.011**<br>(0.005)                     | 0.02***<br>(0.005)  |
| N                             | 422,000             | 257,000                                | 257,000             |

# RECAP: PRODUCTIVITY EFFECTS

Productivity outcomes in post-flood periods:

- Exit ↑ in general, but more for low-TFP plants
- General effects on labor productivity of plants in flooded areas are not statistically significant

Table 4: Investment and Productivity Outcomes

|            | Normalized Net Investment | IHS(Net Investment Normalized) | Log(Output/Hour)  |
|------------|---------------------------|--------------------------------|-------------------|
| Post flood | 0.019*<br>(0.0101)        | 0.015**<br>(0.007)             | 0.0005<br>(0.017) |
| N          | 66,000                    | 66,000                         | 66,000            |

# RECAP: PRODUCTIVITY AND REALLOCATION EFFECTS

Productivity outcomes in post-flood periods:

- Exit ↑ in general, but more for low-TFP plants
- General effects on labor productivity of plants in flooded areas are not statistically significant
- Labor productivity for plants w/ capital retirement in the flood year ↑ (but not in value added)

Table 7: Flooded plants which replace their capital see higher labor productivity

|                                   | Log(Output/hour)   | Log(Hourly wage)   | IHS(Value added/hour) |
|-----------------------------------|--------------------|--------------------|-----------------------|
| Post flood X Retire in flood year | 0.045**<br>(0.019) | 0.027*<br>(0.014)  | 0.021<br>(0.035)      |
| Post flood                        | -0.022<br>(0.024)  | -0.032*<br>(0.017) | –                     |
| Retire in flood year              | -0.043<br>(0.038)  | -0.0006<br>(0.026) | –                     |
| N                                 | 68,000             | 68,000             | 68,000                |

# RECAP: PRODUCTIVITY AND REALLOCATION EFFECTS

Productivity outcomes in post-flood periods:

- Exit  $\uparrow$  in general, but more for low-TFP plants
- General effects on labor productivity of plants in flooded areas are not statistically significant
- Labor productivity for plants w/ capital retirement in the flood year  $\uparrow$  (but not in value added)
- Aggregate dispersion of output/capital declines; productivity effect is not statistically significant

Table 10: On average, post-flood reallocation enhances productivity

|            | IQR of Log(Output/Capital stock) | Log(Output/Hour) |
|------------|----------------------------------|------------------|
| Post flood | -0.014*<br>(0.009)               | 0.011<br>(.016)  |
| N          | 131,000                          | 21,500           |

# ROBUSTNESS IN PRODUCTIVITY EFFECTS

- Each measure of productivity can pick up different sources:

$$\ln\left(\frac{\text{Output}}{\text{Labor}}\right) = \ln\left(\frac{\text{TVS}}{\text{Deflator}}\right) - \ln(\text{Labor})$$

$$\ln\left(\frac{\text{ValueAdded}}{\text{Labor}}\right) = \ln\left(\frac{\text{TVS} + \Delta\text{Inventory}}{\text{Deflator}}\right) - \ln\left(\frac{\text{EnergyCosts}}{\text{Deflator}_E}\right) - \ln\left(\frac{\text{MaterialCosts}}{\text{Deflator}_M}\right) - \ln(\text{Labor})$$

$$\ln(\text{TFP}) = \ln\left(\frac{\text{TVS} + \Delta\text{Inventory}}{\text{Deflator}}\right) - \alpha_K \ln\left(\frac{\text{CapitalCosts}}{\text{Deflator}_K}\right) - \alpha_E \ln\left(\frac{\text{EnergyCosts}}{\text{Deflator}_E}\right) - \alpha_M \ln\left(\frac{\text{MaterialCosts}}{\text{Deflator}_M}\right) - \alpha_L \ln(\text{Labor})$$

- ⇒ Not consistent use of measures and lacking robustness make it hard to interpret
- Is it true productivity improvement or something else?
- ⇒ Increases labor or VA productivity could be driven by capital deepening, not necessarily indicates improvement in productivity/efficiency (Syverson 2011); Any labor reductions after flooding?
- ⇒ Any effects through price heterogeneity or markups? (Foster et al. 2008, Syverson 2011)



# AGGREGATE IMPLICATIONS

- The aggregate results seem subtle and may mask important dynamics
- Would be useful to decompose aggregate productivity changes into entry, exit, within-plant improvements and reallocation to investigate the relative importance and allocative efficiency (Olley-Pakes decomposition or Foster et al. 2001, 2006)

$$\Delta P_{st} = \underbrace{\sum_{f \in C} \omega_{ft-1} \Delta P_{ft}}_{\text{within term}} + \underbrace{\sum_{f \in C} (P_{ft-1} - P_{st-1}) \Delta \omega_{ft}}_{\text{between terms}} + \underbrace{\sum_{f \in C} \Delta P_{ft} \Delta \omega_{ft}}_{\text{cross/covariance terms}} + \underbrace{\sum_{f \in N} \omega_{ft} (P_{ft} - P_{st-1})}_{\text{entry terms}} - \underbrace{\sum_{f \in X} \omega_{ft-1} (P_{ft-1} - P_{st-1})}_{\text{exit terms}}$$

⇒ How is the aggregate change in productivity accounted for by each term?

# POST-ENTRY PERFORMANCE AFTER FLOODS

- Positive selection of entrants after floods, but how about their post-entry performance?
- The answer is unclear given the following results:
  - Entrants/young plants invest in second-handed capital after floods
  - The use of second-handed capital does not help for productivity or survival

⇒ How can we evaluate the reallocation of (used) capital from incumbents to young firms after floods? What would be the right policy to help with it?

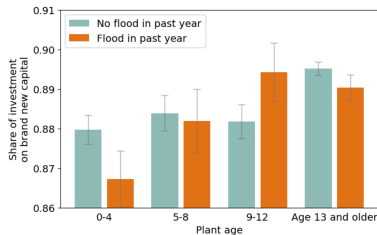


Table 9: Purchase of used capital and young plants' performance

|                           | Entrant Plants (all single & multi-unit firms) |                                    |                                    | Small Young Firms       |
|---------------------------|--|------------------------------------|------------------------------------|-------------------------|
|                           | Log(Output/hour)<br>(1)                        | Survival (Max age observed)<br>(2) | Survival (Max age observed)<br>(3) | Log(Output/hour)<br>(4) |
| Post flood                | 0.026<br>(0.0534)                              | 0.462<br>(1.036)                   | 0.883<br>(1.037)                   | 0.122**<br>(0.051)      |
| Used machine              | -0.026<br>(0.043)                              | -0.799<br>(0.618)                  |                                    | 0.076<br>(0.048)        |
| Post flood X Used machine | 0.0689<br>(0.051)                              | -0.769<br>(0.799)                  |                                    | -0.101*<br>(0.06)       |
| Used capital              |  |                                    | -0.462*<br>(0.608)                 |                         |
| Post flood X Used capital |  |                                    | -1.455*<br>(0.819)                 |                         |
| N                         | 5,300  | 5,300                              | 5,400                              | 7,800                   |

## SOME OTHER COMMENTS

- Contemporaneous capital retirement may not necessarily be a proxy for physical damage
  - It may rather reflect the responsiveness of plants for a given magnitude of shocks
  - Pre-trend pattern exists for their investment
  - The interpretation is likely an upper bound of the damage-replacement channel
- Any heterogeneity across “firms”?
  - The main analysis is conducted primarily at the plant level
  - Examining heterogeneity across “firms” would also be informative
  - All else equal, does the response of plants to the shock vary by firm characteristics?
  - Firm age, size, asset, and the number or geographic distribution of plants may play a role
  - Can potentially use MOPS to see the effect of managerial practices

# SOME OTHER COMMENTS (CONT'D)

- Direct evidence for financing mechanism
  - Non-declared events may have differences in flood severity or depend on president discretion
  - Can use the amount of federal assistance and directly interact with plant-level net investment, productivity, as well as the types of capital purchased (new vs used)
  - Any specific impacts on small/young firms?
- What if plants can forecast floods? Any variations across counties depending on flood frequency?  
Any relocation decisions of plants?

# CONCLUSION

## This paper:

- Provides new insights on the intersection of disaster response, capital allocation, and productivity
- Strengths lie in its rich data use, clear identification, and policy relevance

**Comments:** interesting paper asking an important question w/ great tools!

- Tightening empirical results and having a more thorough discussion of robustness will benefit it
- Explore productivity measures and robustness
- Clarify and strengthen the aggregate implications
- Investigate post-entry performance and the role of firm heterogeneity
- Direct evidence for financing mechanism